



MICHIGAN DEPARTMENT OF  
ENVIRONMENT, GREAT LAKES, AND ENERGY

# Nonpoint Source Program

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## Grants Webinar

FY21 Implementation  
Notices of Intent: Eligibility, Priorities, Process

# Housekeeping

- All lines will be muted
- Questions can be sent to us via the question/chat box
- A short survey will be sent after the webinar – please respond
- We will record the webinar and post it online

# Presenters



Rob Selesky



Bob Sweet

# Overview

- Program Overview
- Have Questions? Looking for Help?
- FY21 Funding Outlook
- Schedule
- Eligibility
- Outcomes
- Areas of Emphasis



Rob Selesky

# Michigan's Nonpoint Source Program

- Assist partners to restore and protect waters from impacts of NPS pollution

**Education and Outreach**  
**Technical Assistance**  
**Partnerships**  
**Monitoring**  
**Enforcement**

- **Pass-Through Grants**
  - Over 750 grants, implementing over 3,100 Best Management Practices (BMPs) since 1990

# Nonpoint Source Program Website

Where to Go for Info:

[www.michigan.gov/nps](http://www.michigan.gov/nps)

- Staff Contact Information
- RFP and Appendices
- All Forms and Instructions
- Technical Guidance
- Approved Watershed Management Plans (WMP)
- Success Stories



Michigan's  
Nonpoint Source  
Program

# FY20 Funding Levels

- State Budget
  - \$2,000,000 Clean Michigan Initiative (CMI) Appropriation
- Federal Budget
  - Fiscal Year 2021 budget...
  - Fiscal Year 2020 319 allocation was ≈\$2,300,000

# Basic Numbers

- Up to \$4.3 million available
- Minimum 25% local match
- Minimum grant request: \$25,000
- Project Timeline: Up to 3 Years
- Fund 10-12 projects/year
- FY20:
  - 10 projects selected
  - Average grant amount \$476,700
  - Average match 37%



Conservation Easement: #2017-0028



# Process and Schedule

- Request for Proposals Released
  - Wednesday July 15<sup>th</sup>
- Notice of Intent (NOI) Due
  - Friday August 14<sup>th</sup>
- Invitation for Full Proposals
  - Friday August 28<sup>th</sup>
- Webinar for Full Proposal Preparation
  - Tuesday September 8<sup>th</sup>
- Deadline for Full Proposals
  - Friday November 6<sup>th</sup>



# Eligible Applicants

- Nonfederal Units of Government
- Public and Private Colleges and Universities
- Incorporated Nonprofit Organizations



# All Applicants Must...

- Supply proof of a successful financial audit
  - End date of audit period must be sometime after August 14, 2018
- Be in good standing with EGLE programs:
- Not an Iran-linked business



# Eligible Watersheds

- Covered by an approved watershed management plan,
- Approved by EGLE as meeting CMI and 319 Criteria,
  - On or before July 15, 2020

# Eligible Activities



Rain Garden: #2014-0011

- Consistent with NPS Program Plan
- High priority NPS recommendations in approved WMP
- Located in critical area in WMP

# Ineligible Activities

- Activities required by permit, law or enforcement order
- Maintenance activities
- Land acquisition in fee simple (outright purchase)
- Point source related projects



# Watershed Planning (for this RFP)

- Limited funds for Technical Updates
- General WMP updates not eligible
- Proposals including a Technical Update will be evaluated on the implementation portion

Project Tasks



■ Technical Update ■ Implementation



Livestock access site identified during watershed inventory

# Project Outcomes

- Restoration projects:
  - Design to show measurable water quality improvements
    1. Meet USEPA strategic targets
      - i. Fully restore impaired water bodies.
      - ii. Remove at least one specific cause of impairment.
      - iii. Improve water quality in a 12-digit HUC.
    2. Show measurable water quality improvement in a water body not meeting designated uses due to an NPS cause.
    3. Achieve or make substantial progress toward the NPS reduction targets of a TMDL or watershed management plan.



Two-stage ditch: #2010-0051



# Project Outcomes



Conservation Easement: #2015-0040

- Protection Projects:
  1. Result in measurable water quality improvement at NPS impacted sites in high quality watersheds
  2. Achieve or make substantial progress toward the land use protection targets of a watershed management plan
- Outreach and Education Projects:
  1. Result in measurable change in social indicators

# NPS Program Emphasis:

## Reducing Phosphorus to Western Lake Erie

- Make substantial progress toward reducing both soluble reactive phosphorus (SRP) and total phosphorus
  - “Substantial progress” is defined as an anticipated 40% or higher reduction in phosphorus on a per site basis
  - Reduction predicted by modeling, design performance, or other method

# NPS Program Emphasis: LID and Green Infrastructure



- Impacted by unstable hydrology
- High priority activity in the approved WMP
- Focused in critical areas in the approved WMP
- Priority for projects using the 2-year, 24-hour storm as the basis of design
- Projects will either:
  - On a site basis – reduce runoff to a pre-settlement or undeveloped rate, or
  - Apply LID/GI to address water quality or stream channel stability issues across a broad area

# NPS Program Emphasis:

## Agricultural Practices



Cover Crop

- Targeted approach to agricultural projects – comprehensive use of BMPs in critical areas
- Cropland Management Strategies
- Livestock Management Strategies
- Drainage Water Management Strategies

# Questions?

- Program Priorities
- Notice of Intent (NOI)
- Negotiated Indirect Cost Rate Agreement (NICRA)
- Next Steps
- Proposal Tips



Bob Sweet

# Program Priorities:

## Proposal Rankings

- Three Tier System
  - Used since FY10
- Historic Tiers and Funding

<b>FY10 – FY20</b>	<b>Total</b>	<b>Tier 1</b>	<b>Tier 2</b>	<b>Tier 3</b>
<b>Received</b>	323	189	101	29
<b>Funded (#)</b>	121	102	18	1
<b>Funded (%)</b>	37%	54%	18%	3%

<b>FY20 Only</b>	<b>Total</b>	<b>Tier 1</b>	<b>Tier 2</b>	<b>Tier 3</b>
<b>Received</b>	26	15	8	3
<b>Funded (#)</b>	10	8	2	0
<b>Funded (%)</b>	38%	53%	25%	0%

# Program Funding Priorities

## Tier 1

- Based on Project Outcomes:
- Projects meeting Restoration Outcomes 1 or 2,
- Projects meeting Protection Outcome 1 or 2, or
- Projects consistent with the “Areas of Program Emphasis”



# Program Funding Priorities

## Tier 2

- Based on Project Outcomes:
- Projects meeting Restoration Outcomes 3
- Projects meeting I&E Outcome 1

# Program Funding Priorities

## Tier 3

- Other NPS projects that meet eligibility criteria and are consistent with the NPS Program Plan

# Notice of Intent

Where to Go for Information or Help:

[www.michigan.gov/nps](http://www.michigan.gov/nps)

- Staff contact information
- RFP and appendices
- All forms and instructions
- Technical guidance
- Approved watershed management plans
- Success stories

# Notice of Intent

- What
  - Short form requesting basic information
- Why
  - Assess eligibility
  - Improve projects prior to full proposals being due
  - Assess how competitive your project idea is
- Submitting the Form
  - Word© or searchable PDF Format via e-mail.
  - E-mail response within 2 hours.

# Screen Shot of NOI Form

MICHIGAN DEPARTMENT OF ENVIRONMENT, GREAT LAKES, AND ENERGY  
WATER RESOURCES DIVISION  
**EGLE**  
**NONPOINT SOURCE PROGRAM**  
**FISCAL YEAR 2021 NOTICE OF INTENT**  
*Authorized by 1994 PA 451*

Organization Name:   
Organization Address: (Street Name and #)   
(City)  (State)  (Zip Code + 4)  -   
Organization Phone #:   
Contact Person (Name), (Title):  Contact's E-Mail:   
Organization Federal ID #:  Organization DUNS #:   
Organization can provide proof of a successful audit. ☐ Yes ☐ No  
Organization has a federally Negotiated Indirect Cost Rate Agreement. ☐ Yes\* ☐ No  
\*If "Yes" submit a copy of your NICRA with this Notice of Intent.  
Organization is a: ☐ Nonprofit -or- ☐ Unit of Government

Project Name:   
Project Location (Primary County):   
Water body Name:  HUC:   
Watershed Management Plan Name:   
Plan is: ☐ CMI Approved ☐ 319 Approved  
Specific Recommendation(s) being implemented:

Listed Watersheds:  
12 Digit HUC:  Designated Use:  TMDL Date:   
12 Digit HUC:  Designated Use:  TMDL Date:

Project Summary (Maximum 200 words):

Project Outcomes (Maximum 100 words):

Project Includes:  
☐ Physical Best Management Practice (BMP) Installation:   
BMP Type:   
☐ Managerial BMPs:   
BMP Type:   
☐ Technical Support for BMP installation via other funding source  
☐ Land Protection:   
☐ Information and Education Efforts  
☐ Environmental Monitoring  
☐ Social Monitoring  
☐ Technical Watershed Plan Update

Partners:   
Consultants:   
Estimated Grant Funds: \$  Estimated Local Match: \$

EGLE Environmental Assistance Center  
Phone: 800-662-9278

Page 1 of 2

Michigan.gov/EGLE  
EQP 3595 (Rev. 06/2020)



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Partners:   
Consultants:   
Estimated Grant Funds: \$ 0.00 Estimated Local Match: \$ 0.00



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What



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# Negotiated Indirect Cost Rate Agreement (NICRA) Form



**NEGOTIATED INDIRECT COST RATE AGREEMENT**

Date: February 24, 2015

**ORGANIZATION**  
World Resources Institute  
10 G Street, NE Suite 800  
Washington, DC 20002

The rate(s) approved in this Agreement are for use on grants, contracts and other agreements with the Federal Government to which OMB Circular A-122 applies, subject to the conditions in section II.A, below. The rate(s) was/were negotiated by the U.S. Agency for International Development in accordance with the authority contained in Attachment A, Section E.2.(a), of the Circular.

**SECTION I: NEGOTIATED INDIRECT COST RATES**

Type	Effective Period		Indirect Cost Rates				
	From	Through	Regular & Term Staff (a)	Temp. (b)	Facility (c)	G&A (d)	Sub-Awards (e)
Original	10-01-14	12-31-14	4.27%	5.95%	11.35%	13.09%	4.13%
Amended							

Base of Application

(a) Regular and term staff salaries excluding fellowship stipends, intern programs and outside temporary help  
 (b) Temporary staff salaries excluding fellowship stipends, intern programs and outside temporary help  
 (c) Total direct costs and applicable fringe benefits excluding sub-award costs  
 (d) Total direct cost and applicable fringe benefits excluding sub-award costs  
 (e) Total sub-award costs

U.S. Agency for International Development  
1300 Pennsylvania Avenue, NW  
Washington, DC 20523  
www.usaid.gov

**E. SPECIAL REMARKS:**

- Indirect costs charged to Federal grants/contracts by means other than the rate(s) cited in the agreement should be adjusted to the applicable rate(s) cited herein which should be applied to the appropriate base to identify the proper amount of indirect costs allocable to the program.
- Grants/contracts providing for ceilings as to the indirect cost rate(s) or amount(s), which are indicated in Section I above, will be subject to the ceilings stipulated in the grant, contract or other agreement. The ceiling rate(s) or the rate(s) cited in this Agreement, whichever is lower, will be used to determine the maximum allowable indirect cost on the grant or contract agreement.
- The rate(s) hereby approved is/are subject to periodic review by the Government at any time their use is deemed improper or unreasonable. You are requested to advise the Government promptly of any circumstances, which could affect the applicability of the approved rate(s).
- You are directed to promptly submit adjustment vouchers or final vouchers for all flexibly priced grants, contracts or other agreements. Audit adjustments should be clearly delineated so as to be readily identifiable for verification by this office. Care should be taken that amounts claimed do not exceed award limitations or indirect cost rate ceilings.

ACCEPTED: World Resources Institute

*Steven L. Berke*  
Printed or Typed Name  
CFAO  
Title  
2/26/15  
Date

*James N. Davis*  
James N. Davis  
Contracting Officer  
Overhead, Special Cost and Clearance Branch  
Cost, Audit and Support Division  
Office of Acquisition and Assistance  
U.S. Agency for International Development

# NOI Submittal

- Due before 5pm Friday August 14<sup>th</sup>
- In Word© or searchable PDF Format.
- Email as an attachment to:  
EGLE-npsgrants@michigan.gov
- Confirmation email within 2 business hours.

# Next Steps

- Invitation to Develop a Full Proposal Sent to Applicants:
  - Friday August 28th
- Webinar for Full Proposal Preparation
  - Tuesday September 8th
- Deadline for Full Proposal
  - Friday November 6th
- Work with NPS staff!

# Questions?

# Proposal Tips

- Review the Request for Proposals document, especially for:
  - Eligibility criteria
  - Program priorities
  - Project outcomes
- Review your approved watershed management plan (WMP)
  - Are you proposing to address a **nonpoint source of pollution**?
  - Does your proposed project address the priorities in the WMP?
    - Pollutants, Causes, Sources
    - Are you proposing to implement a specific priority recommendation?
- Is the proposed work in defined critical area(s) or on critical site(s)?



# Proposal Tips

- Have clear goals and objectives that address sources and causes of NPS pollution
- Include specific sites and letters of commitment from landowners
- Include a basis of design for engineered practices
- In MS4 areas clearly state what is required by permit and what is “above and beyond” permit requirements.

# 5 Proposal Tips

from “The Ultimate Insiders Guide to Winning Foundation Grants”

1. Focus on your solution(s), not the problems.
2. Don't parrot the funder's guidelines without linking them to your work.
3. Fuss over the summary until it sparkles.
4. Expect to be asked “what will you do if we only support part of your request?”
5. When in doubt, Don't!

# Questions?

# Wrap Up

- Recording
- Evaluation
- Contacts:
  - ❖ [www.Michigan.gov/NPS](http://www.Michigan.gov/NPS)
  - ❖ Bob Sweet , 517-512-9765 or [SweetR@Michigan.gov](mailto:SweetR@Michigan.gov)
  - ❖ Rob Selesky, 517-284-5505 or [SeleskyR1@Michigan.gov](mailto:SeleskyR1@Michigan.gov)

Michigan Department of  
**Environment, Great Lakes, and Energy**

800-662-9278

Michigan.gov/EGLE



Follow us at: [Michigan.gov/EGLEConnect](https://Michigan.gov/EGLEConnect)